NCEB Chapter of the IIA Presents:

May 14 & 15, 2001

16 CPE Hours

From Auditor to Consultant: Developing Essential Competencies

Skills and Proven Strategies for Adding Greater Value as a Consultant

This two-day seminar includes a mix of strategic methods and the communications tools that will help you assume the role of audit consultant with great results. You will learn consulting tactics that increase client understanding and accountability and partnering strategies that build and maintain client relationships. The focus will be on the interpersonal skills critical to implementing your strategies: giving and getting feedback, advice, and criticism; collaborating; problem solving; and listening.

Featuring:

Mr. Greg Duckert
CIA, CISA, CMA

LOCATION
Chevron
2005 Diamond Blvd.,
Concord

COST
$250 (members)
$275 (non-members)

REGISTER NOW!
The Deadline Is
APRIL 13th, 2001

What You Will Learn:

1 Consulting: Common Misconceptions and Pitfalls
2 Helping Clients Redefine Audit Work
3 How to Plan, Implement, and Contract for a Client Relationship That Eliminates Problems Before They Begin
4 Getting Clients to Call You Earlier
5 How to Develop a Results-Driven Approach
6 Identifying Your Communications Blind Spots
7 How to "Read" Your Clients
8 Giving Advice So Clients Understand and Follow It
9 Refining and Using Listening Skills to Gain Client Buy-In
10 Handling "Problem" Clients Effectively
11 Handling Group Consulting Situations
12 Putting What You've Learned to Use

REGISTRATION
E-mail Loni Hoellwarth
at hoellwarth1@llnl.gov
or call (925) 424-3488

Greg Duckert, CIA, CISA, CMA

Mr. Duckert has held audit director positions in the manufacturing, construction and healthcare industries, assuming responsibilities for financial, operational, and information systems auditing functions. His information systems expertise includes application audits; software acquisition; systems development, controls, security design, adequacy and implementation; and systems operational efficiencies. Mr. Duckert has developed this course to help internal auditors learn how to more effectively partner with management and add value to their organizations. He has taught this course to audit organizations and professional training organizations such as the MIS training institute.

Consultant Training

Register NOW or No Later Than APRIL 13, 2001

Contact: Loni Hoellwarth
E-mail: hoellwarth1@llnl.gov
Phone: (925) 424-3488

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